

RENTALS UNITED
MORE BOOKINGS. LESS WORK.

MASTERS OF DISTRIBUTION HOW TO ADVERTISE ON



Handiscover

WHO ARE THEY?

Handiscover is the world's leading accommodation online booking site dedicated to people with limited mobility, with properties in 20 countries.

WHERE ARE THEY STRONG?

They are strong worldwide, but best sellers are Spain, UK and South Africa.

WHAT INFORMATION DO WE SEND TO THEM?



Rentals United sends Handiscover

- Rates
- Availability
- All static content such as amenities, description, photos etc

Changes are updated automatically but needs to be done in your PMS or your own platform if you are connected via API. If you only use Rentals United, changes in our platform will be pushed to Handiscover.

WHAT RATES DO THEY WANT?



The channel will add their commission on top of your prices before putting properties online.

HOW IS THE CONNECTION PROCESS?

Connection

You will have to sign an agreement with some channels and/or answer additional questions. Note, that even if you have connected your properties from Rentals United, you will not be live until an agreement has been signed.

Check your spam box for emails from the channel. Also, make sure you have the correct email for notifications set up in Rentals United, so they can reach you.

Average onboarding time is 1 week. If you haven't heard back from the channel after this week please email them directly at: contact@handiscover.com

Some channels don't accept all locations or type of property.
Rentals United can not influence this or the time it takes for the channel to put you live.

HOW IS THEIR BOOKING PROCESS?



Direct contact

Rentals United will send you a booking confirmation.

After guests have booked, the channel will send a confirmation to the guest and you. You will have to arrange the check-in details directly with the guest.

After departure the channel sends out a review request to the guest.

HOW ARE THEIR BOOKING MODELS?



Instant booking

Handiscover only works with Instant booking. You can not cancel a reservation.

HOW IS THEIR PAYMENT PROCESS?



Payment taken by channel

Payments are taken by Handiscover. Handiscover pays out via bank transfer 24 hours after arrival.

CAN YOU UPLOAD YOUR OWN CANCELLATION POLICY?

No

No. Please choose one of the cancellation policies offered by the Channel.

Moderate: Full refund up to 7 days prior to arrival, except booking fees.

Strict: 50% refund up to 7 days prior to arrival, except booking fees.

Very Strict: 50% refund up to 30 days prior to arrival, except booking fees.

No refund: 0% refund, payment upfront.

IMPORTANT RULES TO ADVERTISE ON HANDISCOVER

Handiscover only accepts properties that are wheelchair accessible, you need to have the amenity “wheelchair accesible” ticket in Rentals United.

You need to create an account in Handiscover and select one of their cancellation policies.

Handiscover booking fee is not refundable.

STEP BY STEP

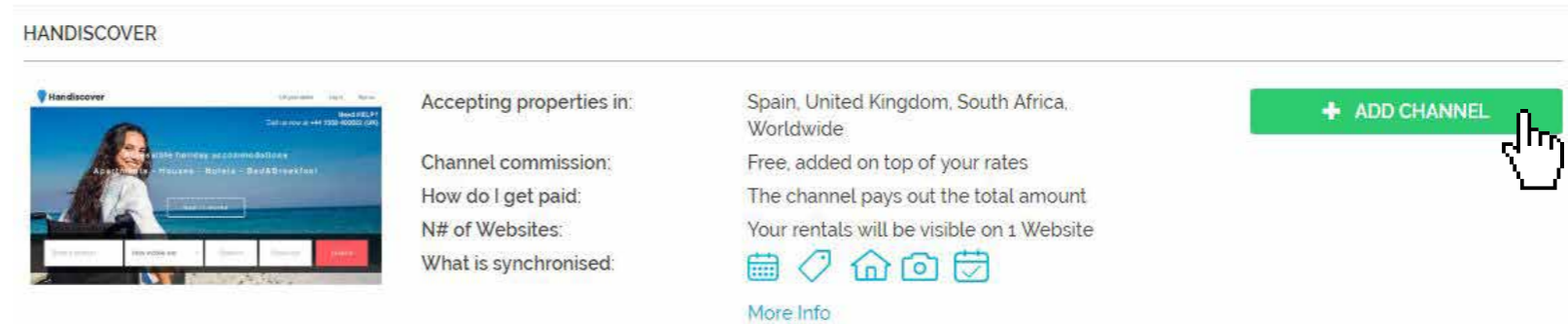
HOW TO ADVERTISE ON



Handiscover

STEP 1 | Go to “Add channels” on the main menu, search the name of the channel you want to connect to and click on “Add channel”.

HANDISCOVER








Accepting properties in: Spain, United Kingdom, South Africa, Worldwide

Channel commission: Free, added on top of your rates

How do I get paid: The channel pays out the total amount


N# of Websites: Your rentals will be visible on 1 Website


What is synchronised:     

[More Info](#)

+ ADD CHANNEL

STEP 2 | Once done this, a box with the added channel will appear on the right. Confirm the addition by clicking on “Add to my channels”.

Go to [My channels](#) and connect. 

Handiscover added to My channels. 

STEP 3 | Go to “My channels” on the main menu, click on “Get connected” to read Handiscover’s Terms & Conditions.

Connection Date:	22/03/2017
Connection Date:	22/03/2017
N# of Properties Connected:	0 out of 0
N# of Bookings Received:	0
Channel Commission:	on top of your rates
How Do I Get Paid:	The channel pays out the total amount
Channel Contact:	contact@handiscover.com

STEP 4 | Go through the checklist and accept the Terms & Conditions of the channel. Some channels may need you to create an account in their website.

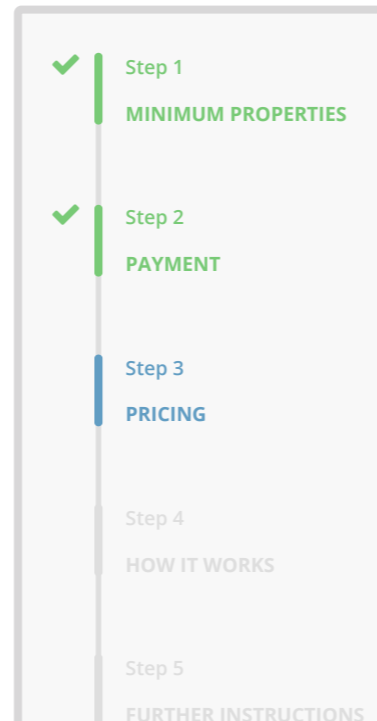
Cancellations ✓
Channels cancellation policy applies: More than 7 full days prior to arrival: Refund 50% of full amount (less 15%) Less than 7 days prior to arrival: No refund

Payments ✓
Channel charges the guest. Channel transfers the full payment to you the day of the client's arrival

Deactivation ✓
If you deactivate or delete a property in Rentals United or in your PMS, you will need to email the channel saying you don't want that property to be advertised anymore. There's no penalty for this however overusing the activate/deactivate feature could result in the channel no accepting your property in the future

Masters of Distribution
Download the Masters of Distribution PDF for full information about this channel [DOWNLOAD](#)

STEP 5 | Don't forget to save price settings.



Pricing

Commission for Apartments Apart is **0%**. Apartments Apart charges the commission to the guest

You can either:

Keep prices I set up in Rentals United

Change prices for this website


Channel name" allows you to charge a down payment at the time of booking, enter here how much you will be charging if you require it

Down payment/ Prepayment


▾


Amount of the total booking


STEP 6 | After you have connected your properties you will be able to see the connection in "My Channels", "Property settings".

 **Handiscover**

Connection date:	11-01-2016
N# of properties live:	0 out of 0
N# of bookings received:	0
Channel commission:	On top of your rates
Cancellation used:	The channel
How do I get paid:	The channel pays out the total amount
Contact information:	name@mail.com

 **PROCESS**

 **PROPERTY SETTINGS**





 **ACCOUNT SET**

STEP 7 | All your properties should say “Connected” in gray on the right side. This doesn’t mean they are live yet, it may take a couple of days before Handiscover publishes your properties.




connect all disconnected properties 2188 Properties | Show 10 | 50 | 250 << < 1 of 219 > >>

Name	Location	Currency	PrePayment	Prepayment Amount	Scaling %	Status	Actions
Casa della Mama	Amalfi	EUR	Default prepayme...		- 0% +	✓ Connected	deactivate
Casa Lauro	Amalfi	EUR	Default prepayme...		- 0% +	✓ Connected	deactivate
Casa Letizia	Amalfi	EUR	Default prepayme...		- 0% +	✓ Connected	deactivate

STEP 8 | Check if your properties are live soon. When they are live, a blue icon with a link to the property will appear on the right.

BM Downtown Dreams 1	Amsterdam	EUR	Default prepayme...		- +1% +	✓	deactivate link 
BM DownTown Dreams 3	Amsterdam	EUR	Default prepayme...		- +1% +	✓	deactivate link 
CB LUXURY GROUP HOUS	Amsterdam	EUR	Default prepayme...		- +1% +	✓	deactivate link 
TOF Arena Deluxe	Zuidoost	EUR	Default prepayme...		- +1% +	✓	deactivate link 

STEP 9 | If you want to disconnect properties do it in Rentals United and not in Handiscover.

BM Downtown Dreams 1	Amsterdam	EUR	Default prepayme..		- +1% +	✓	deactivate link 
BM DownTown Dreams 3	Amsterdam	EUR	Default prepayme..		- +1% +	✓	deactivate link 
CB LUXURY GROUP HOUS.	Amsterdam	EUR	Default prepayme..		- +1% +	✓	deactivate link 
TOF Arena Deluxe	Zuidoost	EUR	Default prepayme..		- +1% +	✓	deactivate link 